



HEPWORTH
PANTOGRAPH



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

- Quote of the Month
- Marine Projects
- Marine Exhibitions
- Rail & Innotrans Update
- Fabrication Update
- Automotive
- SMMT Open Forum

Hepworth International Business and Newsletter

Issue 37

October 2016

Quote of the Month

*“If I had asked people what they wanted, they would have said
faster horses” Henry Ford.*

MARINE

3x Type D Wynn straight line wipers and 1000 series controllers have been fitted to the M/V Harvey Stone, a 212' x 59' Rampage 6400 Multi-Purpose Field Support Vessel (MPFSV), built by Eastern Shipbuilding Group and recently delivered to Harvey Gulf International Marine, LLC of New Orleans, LA.

Eastern also has two Vard-designed MPSVs under construction for Harvey Gulf. The first of these, Harvey Sub-Sea is expected to deliver later in 2016, after outfitting and sea trials are completed. The sister ship, Harvey Blue-Sea will follow. Eastern has delivered eleven vessels previously to Harvey Gulf.

6 x Type D windscreen wipers and 1000 series controllers have been fitted to a new, environment, crew and fish-friendly vessel! Seattle-based Blue North, a natural resource company committed to ecologically sound and humane practices, has christened the F/V Blue North, a vessel it considers to be the most modern, low-impact and innovative vessel to ever enter the North Pacific fishing fleet.

Unique features of the F/V Blue North reduce its environmental impact. All water and waste on the vessel is captured and treated, and nothing is left behind to contaminate the ocean. A state-of-the-art engine-cooling and heat recovery system recycles water used to cool the ship's engines, and repurposes the captured heat for creating potable water, creating hot water and heating the ship.

These features mean less fuel is required to heat the vessel and no wastewater is put back in the ocean. A smart grid that detects electrical loads and appropriately distributes energy for maximum efficiency monitors engine power.

In addition to its new ecologically sound features, the vessel has been designed to improve working conditions for the crew. All fishing gear is inside and hauled through an interior opening in the vessel known as a "moon pool" so the fishermen are no longer exposed to unpredictable weather and associated risks of fishing in the Bering Sea.

The Norwegian Lifeboat Organisation, the NSSR, has taken delivery of the first of a new type of fast rescue boat, featuring our 50nm Pantograph wipers and 6000 Series Controllers. Based on a commercial hull, this new rescue boat is designed for high-speed operations in protected waters.

The deep vee hull of the Einar Staff is a standard design from Hydrolift, a builder that specialises in high-speed craft and who has previously built patrol boats for police and para-military operations.

The maximum speed of this new 12.6m long rescue boat is in excess of 45 knots making it one of the fastest rescue boats in operation today and highlights the increasing need for speed for inshore rescue. The NSSR plans to build 10 of this new class of rescue boat, which is a major boost for the builders. This first rescue boat of this new class will be based in Oslo Fjord where there is a high volume of leisure boats during the busy summer months.

For the past six months Incat Tasmania has been building two 35 metre high-speed passenger ferries for operations on the River Thames in London, at the Incat shipyard in Hobart, Australia. These new ferries are fitted with Hepworth 50Nm Wiper Motors and 8000 Series Controllers. British company MBNA Thames Clippers, in conjunction with Emirates Airline, has held a naming competition for the vessels, selecting the two



HEPWORTH
PANTOGRAPH



STRAIGHT LINE

Performance Designed
Wiper Systems



High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware

lucky winners from over 10,000 entries.

The prizewinners fly into Hobart this week from the UK for a sneak preview of the boats they have named. The two vessels, the Galaxy Clipper and the Galaxy Neptune will provide rapid passenger transport services on the River Thames in Central London on various routes ranging from Putney in the west to Royal Woolwich Arsenal in the east.

Marine Exhibitions

Seatrade - Boy Thijssen will be co-exhibiting with Brook Marine, our Marine agent for Dubai, at Seatrade Maritime Middle East. The exhibition is held on **31 October - 2 November 2016** in Dubai, UAE. Our stand number will be confirmed shortly – please check the website for updated information.

METS – Hepworth Marine will also be exhibiting at METS – Superyacht Pavilion – stand No. 10.108

OSEA - Jonathan Eddy will be attending OSEA exhibition where we will be co-exhibiting with our marine agent in Singapore, Noah.



MONITOR MARINE

A continuing high level of enquires have been received and orders placed during this last month, especially for the Pull-Up Cleats which are proving very popular with RIB and Tender builders, both here and overseas.

Orders have been taken for the Multi-Purpose Connectors in their normal lifting point role as well as specialised versions which now include the 1 Tonne model with awning attachments, plus a modified version of the 1 Tonne Connector for swimming ladders. Another order was supplied for Tender chocks to hold a RIB on the foredeck of a 65' yacht. Every month more and applications are being found for these unique Connectors, including use on retractable swimming decks.

Other enquiries have been for an overseas RFQ for 200 Helicopter Tie-Downs and one for 1,800 Pull-Up Cleats for floating pontoons in a new Marina.

New developments include the manufacture of a prototype 50mm Compression Hatch Handle, Part No. 8450-CMP which is now on test and further improvements to the T45 range of Tie-Downs.

RAIL





**HEPWORTH
PANTOGRAPH**



STRAIGHT LINE

**Performance Designed
Wiper Systems**



**High quality,
precision engineered
Stainless Steel Fittings
and Deck Hardware**

Contact:
Gemma Pinfold, Market
Research
Email:
gemma@b-hepworth.com

*Should you subsequently choose to
unsubscribe from the Hepworth
International mailing list, please
contact us to remove your details.*

www.b-hepworth.com

Innotrans, held in Berlin was a great success for us too. The stand was the best it's ever been judging by the many compliments we received from visitors who loved the way it looked. There was enough product for them to look at and even play with, like the working wiper display stands, the design of which were compared to the iphone and thought to be very classy

The Rail team received many enquiries from both new and existing customers; the majority of whom had planned to come and see us on our stand. We are already in the process of discussing many of the new projects that we were approached about and are very confident about building on our successful working relationships with customers both old and new.

FABRICATION

September saw the Hepworth Fabrications team attend the Northern Manufacturing Show, which is one of the largest production manufacturing shows in the UK. At the show the team met with existing customers to discuss ongoing projects and also a great many potential customers wishing to discuss our new and improved capabilities. Overall the show was a great success as we continue to discover new markets.



AUTOMOTIVE

The Automotive division will be exhibiting at SMMT Open Forum on 1 November 2016, which is being held in Solihull. Tom Dunkley, our Technical Sales Manager will be in attendance.

The EU referendum result has provided for a timely agenda for this November Open Forum event. It is an excellent opportunity to hear directly from vehicle manufacturers, suppliers, and government and key stakeholders about the future direction for the UK automotive supply chain. The topical and interactive agenda will bring together a strong audience of decision makers and key influencers from across the sector to network and to showcase some of the latest products and services available.

Showing the way.....

*If you would like to include any information in the future newsletters, please
contact the Hepworth Marketing Department.*
