

B Hepworth & Co Ltd

Business and Newsletter

Issue 15

December 2014

Quote of the Month

Attitude is a little thing, which makes a big difference. Winston Churchill

Marine

Boy Thijssen, Marine Account Manager, attended the **Seatrade Middle East Maritime Exhibition** held in Dubai on 28 – 30th October along with our Agent, Brook Marine. The show was a complete success, with lots of enquiries from both existing customers and new prospects and Boy is looking forward to his next trip to Inmex, Poly World Trade Centre, Guangzhou, China on 10th-12th December with our agent Foilborne Engineering Ltd.



Hepworth exhibit at METS, Amsterdam


For the past week, several key members of B Hepworth & Co, including Sales Director Bert Thijssen and CEO Jonathan Eddy, have been busy on our exhibition stand at the METS Trade Show based in Amsterdam. METS is the largest Marine Equipment Trade Show in the world, with a record number of visitors. Some 21,086 people attended the three-day show – a 2.9% increase over last year's event. This year we were proud to showcase our product ranges on an updated stand.

The team have had an extremely successful week and would like to take the opportunity to thank all those who visited us and look forward to seeing you again in 2015.




During the exhibition we received a visit from Hank Kuit, M Kool our Canadian agent, pictured above with Jonathan Eddy, Chief Executive. Hank Kuit has been working as our agent for over 35 years and we would like to congratulate Hank and thank him for his support to Hepworth during this time.

If you would like to include anything in next month's issue please contact the Marketing Department.



**HEPWORTH
PANTOGRAPH**



Wynn

STRAIGHT LINE

PERFORMANCE
DESIGNED
WIPER SYSTEMS

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- Quote of the Month
- Seatrade Dubai Review
- Inmex
- METS Exhibition review
- Fabrication Review 2014/15
- Women in Engineering Award



Fabrication

It has been a successful year for Hepworth Fabrications, with continual growth within the Division, added expertise and investment in personnel and machinery capability.

Re-capping over 2014, tapping and applicator cells have been put in place for specific customer projects to offer higher outputs and product consistency, resulting in commercial benefits for our customers and tighter quality processes.

The Fabrication team is looking forward to 2015 and will be attending RailTex, which is being held at the NEC, Birmingham on 12th to 14th May 2015. RailTex brings together leading companies from the Rail industry and B-Hepworth are looking to demonstrate our global brand of bespoke windscreen wiper systems along with our Fabrications Division. The Fabrications department produces many products for the rail industry including interior components, applicators, cab doors and various safety critical components, all certified under our IRIS, ISO 9001:2008 and EN15085 accreditations. Visit our stand no. D91 where you will receive a warm welcome and we will look forward to showing you what we can offer.

Rail

Hepworth's Linda Bates wins "Women in Engineering" Award

Manufacturers gathered from across the Midlands at an awards ceremony to share their success.

The awards took place in the main auditorium at Wolverhampton Science Park.

The winner of the Women in Engineering award was Linda Bates, Project Director. Her skills have helped the company to become one of the leading suppliers of bespoke wipers to the rail industry. Unfortunately Linda couldn't attend the event, so her award collected by two of her young female colleagues who paid tribute to the company's equality values.

On hearing of her award, Linda said "I was delighted to receive this award. These days there are so many opportunities for women in the engineering sectors and I have always found it a fascinating area of business to be involved in."

Now in their sixth year, the Made in the Midlands awards celebrates the very best of manufacturing has to offer, giving recognition for investment, innovation, growth, export and diversity across the sector. 2014 saw record levels of entries.

Made in the Midlands Chief Operating Officer, Charles Addison said: "Manufacturers in this region are doing amazing things that they simply regard as a normal days work. To some extent, that's quite right, but it's our duty to ensure that their stories demonstrate that we still make things here in the Midlands and make them better than anybody else." Addison continued: "The message that came across loud and clear in every single acceptance speech was that manufacturing is alive and kicking. There's so much to be positive about including the ingenuity of our young inventors and the move to encourage young women to consider engineering as a credible career choice."

Collectively the 12 recipients of the main Manufacturing Achievement Awards have won over £10m of new business this year alone and have had the confidence to invest a total of over £3m in equipment, processes and their people.

Holidays

May this Christmas end the present year on a cheerful note and make way for a fresh and bright New Year.

Here's wishing you a Merry Christmas and a Happy New Year!

Our company will be closed on Wednesday 24th December 2014, re-opening for business on Monday 5th January 2015 at 8am.

Should you have any concern, feel free to email or call us prior the holidays for customer assistance.

We would like to thank you for your patience during this time.

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