

B Hepworth & Co Ltd

Business and Newsletter

Issue 25

October 2015

Quote of the Month

**“WHEN YOU HAVE EXPLORED ALL POSSIBILITIES, REMEMBER THIS – YOU
HAVEN’T.”** THOMAS EDISON.

Exhibitions



**Stand No.
10.108**



**MARINE EQUIPMENT
TRADE SHOW
17-18-19 NOV 2015
AMSTERDAM**

Hepworth International will be exhibiting at METS Marine Equipment Trade Show which will be held at Amsterdam Rai Exhibition Centre, Europaplein in Amsterdam from 17th – 19th November 2015. The exhibition attracts buyers from around the world and, on the stand for the first time, will be the **Monitor Marine International** range of high quality deck and interior fittings.

Please confirm with Gemma Pinfold if you will be visiting our stand and you will be forwarded an invitation and your personal registration code for the event.

Please let us know if we can assist you prior to the event by contacting marine@b-hepworth.com

We look forward to meeting you to discuss these exciting new additions to the established Hepworth range and your future requirements.

Hall 10 Super Yacht Pavilion Stand No. 108.

Marine

Our Netherlands agent, Observator, has just completed supplying an order for five pipe-laying vessels that are destined for Brazilian waters to develop deep-sea oilfields for Petrobras. The range of products included 18 bespoke Type D Straight Line Window Wipers and 8000 Series Control Systems.

Each 550 tonne vessel, built by IHC, is approximately 146m long and 30m wide and equipped with a lay system permanently installed for the deployment of a range of flexible products, with a custom-designed IHC control system that “integrates each aspect of the pipe-laying spread to ensure excellent levels of performance, safety and reliability” the shipbuilder said.

Meanwhile, In-Mar Solutions, our agent based in America, has supplied 22 Wynn Type C Straight Line Wiper Systems with 3000 Series Controllers to the U.S. Coast Guard's newest National Security Cutter, Munro.

Should you subsequently choose to unsubscribe from the Hepworth mailing list, please contact us to remove your details.

**HEPWORTH
PANTOGRAPH**

Wynn

STRAIGHT LINE

PERFORMANCE
DESIGNED
WIPER SYSTEMS

www.b-hepworth.com

**MONITOR
MARINE
INTERNATIONAL**

**HEPWORTH
FABRICATIONS**

- Quote of the month
- METS Trade Show
- New Marine Orders
- New Laser
- Trako Exhibition Review

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Ingalls Shipbuilding division has delivered the first five NSCs and has three more under construction, including Munro, the company's sixth NSC with delivery expected by the end of next year. NSCs are capable of meeting all maritime security mission needs required of the high-endurance cutter. They include an aft launch and recovery area for two rigid hull inflatable boats and a flight deck to accommodate a range of manned and unmanned rotary wing aircraft.

In-Mar Solutions has also supplied twenty-one Type 1850 Wiper Systems, C350 Clearview Screens, 5010 Wash Systems and associated controllers to the Research Vessel Neil Armstrong.

Built by shipbuilder Dakota Creek Industries at its Anacortes shipyard, Washington, USA, the 238ft Neil Armstrong is a modern mono-hull research vessel based on a commercial design, capable of integrated, interdisciplinary, general-purpose oceanographic research in coastal and deep ocean areas.

Monitor Marine

The integration of production for Monitor Marine is nearing completion and, within the next 2-3 weeks, manufacturing will be in full swing at our Redditch factories. New plant and equipment has been installed including the latest polishing machines, necessary for the high quality finish required for these SuperYacht products.

New additions to the range are under development including a full Monitor Marine Maintenance Kit for servicing all lock and Multi-Purpose Connectors. The Kit contains "Salt-Away" spray, Anti-Corrosion spray, Silicone Grease and Stainless Steel Polish. These useful kits will be available from stock by the end of October.

Having attended both The Southampton Boat Show and The Monaco Yacht Show we have received numerous requests for quotations from both new and existing clients, including an enquiry from a major Helipad manufacturer. Over 50 Helicopter Tie-Downs will be delivered to customers in the next 3-4 weeks.

An updated Product Guide has been published and the updated website carries all product technical drawings.

Fabrication

Supporting the continued increase in customer accounts within the Fabrications division, our Fabrications Sales & Marketing Executive, Luke Russell will be attending the following exhibitions:

- Railway Interiors Exhibition on 4 - 5th November 2015 held at the Prague Letnany Exhibition Centre (PVA)
- PPMA – Packaging Machinery Exhibition on 29th – 1st October 2015 held at the NEC, Birmingham.
- RWM – Waste Management Exhibition on 13th-16th September 2015 held at the NEC Birmingham.

Hepworth International are pleased to announce that the order has been placed for a brand new state of the art laser facility to further enhance the company's laser cutting capability and capacity. The new machine, a 5000 Series Trumpf CO2 Laser, is a step up from our existing 3000 Series machine and offers maximum productivity across the entire parts spectrum. With an ability to cut Stainless Steel up to 30mm thick, Aluminium up to 20mm thick and a larger bed size able to take raw material sheets up to 4m in length, the new facility will enable the company to process a wide variety of new components. The machine, which will be operational before Christmas 2015, has high axis speed and positioning dynamics to ensure optimum part quality and is the most energy efficient in its class.

Rail

Alastair Timmis, Rail Account Manager and Ian Lockett, After Sales Manager, had a successful visit to September's TRAKO exhibition in Gdansk, Poland. Alastair said: "it was great to have the opportunity to catch up with many of our current customers and let them know about the services and support that we can offer them, plus we have potentially gained a couple of new customers too, one of which is a customer for whom we have designed a locomotive wiper system that they will be proposing to their customer next March".